



Please have this information reviewed by your financial team. If you're not the person responsible for cash management, please forward this letter to your CFO, Treasurer, or Controller.

Dear Valued Supplier,

Alltrista values you as our supplier and always strives to build a good and loyal relationship. As you will appreciate, the impact of the pandemic has caused significant disruptions around the world, and our business too is impacted by the global cash crunch. Payment terms are an important part of Alltrista's working capital management strategy. As a customer of your company, seeking to continue our business relationship, we are writing to inform you of a payment term extension to _____ days. Such extension will assist Alltrista in a cash flow lift and ensure that all our credit accounts are current and our payments are timely and consistent. Should you wish to discuss this payment term extension in greater detail, please let us know and we would be happy to schedule a call.

Concurrently, Alltrista continuously seeks opportunities with our partners to improve the quality and efficiency of our Procure-to-Pay process. To meet that objective, we have partnered with LSQ, a leading supply chain finance provider, to establish an early payment program for our valued suppliers.

The program, called LSQ FastTrack, gives our suppliers the option to receive early payment of approved invoices. You can improve your cash flow at rates often lower than other working capital solutions for a nominal fee.

The program is entirely optional, and you control which invoices to select for early payment. Once enrolled, you can also opt-in for all future invoices to be paid early automatically once they are approved.

With LSQ FastTrack, you will benefit through—

- **Faster Payments:** Bypass payment terms and access cash 1–2 business days after invoice approval.
- **Manage Cash Flow:** Control when you get paid, allowing for flexible forecasting and growth.
- **Lower Financing Costs:** Cheaper than most forms of financing, without adding debt.
- **Reduced Risk:** Early payments eliminate the risk of future non-payments.
- **Stronger Financials:** Improve your balance sheet and other financial metrics.
- **Improved Visibility:** Get real-time information and visibility on all outstanding invoices.

Our program with LSQ will formally start on 09/15/2021, with supplier enrollment occurring in waves during September and October. We encourage you to take advantage of this opportunity and enroll in the program. If you have a pressing need for working capital and would like to request early access— [please click here](#).

If you have any questions about the program, feel free to contact LSQ directly at success@lsq.com.

Thank you for your continued partnership with Alltrista.

Alltrista